

## 2019 F&I Reinsurance & Product Conference

### ATTENDEE LIST BY COMPANY NAME – as of 10/24

Organization	First Name	Last Name	Job Title
AFAS, Inc.	Jared	Mathews	
AFAS, Inc.	Robert	Walton	Director of Reinsurance
Allegiance Administrators	Mike	Amaya	Reinsurance Manager
Allstate Dealer Services	Gerard	Hubner	Account Relationship Manager
Allstate Dealer Services	Lacey	Inman	Reinsurance Accounting Team Lead
Allstate Dealer Services	Brad	Manning	Reinsurance Accounting Manager
Allstate Dealer Services	Colin	Marcum	Regional Sales Manager
Ally	Garrett	Flowers	Reinsurance Analyst
Ally	Colin	Walters	Reinsurance Analyst
Ally Financial	Keith	Penhorwood	Structures Monitoring Manager
Alpha Warranty Service, Inc.	Alan	Carlson	CFO
Alpha Warranty Service, Inc.	Jack	Mcdonnell	Insurance Services
Alpha Warranty Services	Jeremy	Lindsey	President
America's Car-Mart, Inc.	Vickie	Judy	Chief Financial Officer
American Guardian Warranty Services	Laura	Gehring	Director of Insurance Accounting
American Guardian Warranty Services	Anna	Hojnar	Insurance Services Manager
American Guardian Warranty Services	Ric	Simmons	Executive VP & CFO
American Guardian Warranty Services (AGWS)	Larry	Lucas	Vice President Corporate Audit
American Risk Services	Anthony	Farro	Claims Director
AmTrust	Jackie	Banks	Vice President
Amynta	Steven	Cegelka	Director, Profit Share Programs
Amynta	Denna	Lynch	Profit Participation Processor
Amynta Group	Ashley	Coots	VP of Sales
Amynta Group	Stephanie	Gavin	Program Manager, Profit Participation Automotive Warranty
APCO	Will	Goldin	VP Risk and Insurance
APCO Easycare	Reggie	Edward	Director of Tax
Arch Insurance	Stacy	Gardner	Underwriting Manager
Arch Insurance Goup	Veronica	Chang-Peshoff	VP & Deputy General Counsel
Assurant	Jared	Volinsky	Director, Business Development & Mgmt
Assurant/Resource Automotive	Eric	Feussner	VP of Business Development
Asterix Global Services, Inc.	Lindsey	Blassberg	Client Relations Manager
Asterix Global Services, Inc.	Pamela	Hamilton	CFO
Asterix Global Services, Inc.	Paul	Schrank	President
AUL Corp	David	Chang	CFO
AUL Corp	Glenn	Schreuder	SVP, Accounting & Finance
Auto Plex 2000	Adam	Leger	Controller
Axiom Product Administration	Melissa	Fortae	Sales Support Manager
Axiom Product Administration	Suzanne	Hance	VP Finance & Accounting
Axiom Product Administration	Andrew	Heffner	Sales Support Specialist
Axiom Product Administration	Megan	Smith	Finance & Accounting Supervisor
Axiom Product Administration	Anitha	Venkatachalam	Reinsurance Accountant
BDC	Jason	Gosnell	
Benchmark Dealer Services	Jacob	Bangert	President
Benchmark Dealer Services	Tony	Higgins	
Bennett Thrsaher LLP	Laurie	Bizzell	
BOK Financial	Cody	Bezanson	SVP
BOK Financial	Niki	Morris	Vice President
BOK Financial	Jim	Wehner	Senior Vice President
Buckeye Dealership Consulting	Alexis	Clayton	Staff Accountant
Buckeye Dealership Consulting	Robert	Fox	President and CEO
Buckeye Dealership Consulting	Rob	Fox Jr	tbd
Buckeye Dealership Consulting	AJ	Johnson	Chief Operating Officer
Buckeye Dealership Consulting	Craig	Simmons	Chief Financial Officer
Buckeye Dealership Consulting	Matthew	Veneskey	Accounting Manager
Buckeye Dealership Consulting	Ashley	Westberry	Reinsurance Manager
Calhoun, Thomson & Matza, LLP	Clark	Thomson	
Calhoun, Thomson + Matza, LLP	Brian	Streig	Tax Director
Capital Companies	Melanie	McKelvey	CFO
Capital Processing Systems, Inc.	John	Leddington	Vice President
Capital Processing Systems, Inc.	Robert	Shepard	Chief Operating Officer
Caribbean Management Services	Shaveena	Been	Insurance Administrator
Caribbean Management Services	Gordon	Burton	Managing Director
Caribbean Management Services Limited	Gordon	Kerr	Partner
CaringBrands International, LLC	Greg	Hoard	Controller
Century Automotive Service Corporation	Daniel E.	George	Chief Executive Officer

Organization	First Name	Last Name	Job Title
Century Automotive Service Corporation	Steve	Pino	Chief Financial Officer
CLA	Lee	Ferguson	Principal
CLA	David	Wiggins	Principal
Clauson Dealer Services	Diane	Barone	Exec VP of Reinsurance and Administration
Cobb & Merriam	Terri	Merriam	Principal
Consumer Credit Industry Association (CCIA)	Tom	Keepers	Executive Director and EVP
Cornerstone Risk Solutions	Joshua	Kalmikoff	Director of Specialty Underwriting Programs
De Luz Chevrolet	Rick	Meyer	Finance Director
Dealers Assurance Company	Kirk	Borchardt	Executive Vice President
Dealers Assurance Company	John	Cranmore	Director, Data Analytics/Risk Management
Dealers Assurance Company	Kristen	Gruber	President, Dealers Assurance Company (DAC)
Delaware Tribe of Indians	Allan	Barnes	Tribal Domicile Commissioner
Dent Wizard International Corporation	Cory	Schroeder	AVP of F&I Operations
Dentist Direct Dental Plans	Preston	Homer	President
DHG	Phillip	DeBardeleben	
DHG	Marti	Nyman	Client Accountant Dealer Services
DHG	Robin	Porter	Senior Manager
Dimmitt Auto Group	Scott	Lear	Advisor
Dixon Hughes Goodman	Jordan	Foley	
Dixon Hughes Goodman	Justin	Jordan	Manager
Dixon Hughes Goodman LLP	Robert	Davis	Partner, DHG Dealerships
Doerner, Saunder, Daniel & Anderson, LLP	David	McCullough	of counsel
DOWC	Edvive	Castro	General Counsel
DOWC	Michael	LaMotta	CEO
ECP Inc	Brian	Feldman	Director
EFG Companies, Inc	Rick	Christensen	
EFG Companies, Inc	Richard	Easton	Actuary
EFG Companies, Inc.	Ben	Cantrell	Controller
EFG Companies, Inc.	Dennis	Epping	
Eide Bailly	Chad	Wilsie	Partner
Endurance	Jeff	Gilfand	CFO
Epic Corporate	Ervine	Quelch	MD
Ethos Group	Sarah	Becker	Accountant
Ethos Group	Michael	Bishop	Accountant
Ethos Group	Charles	Brooks	Accountant
Ethos Group	Kevin	Bryant	Accountant
Ethos Group	Don	Judice	Accountant
Ethos Group	Meghan	Knapp	Risk Mgmt
Ethos Group	Jeffrey	Lukash	Accountant
Ethos Group	Graham	Monroe	Accountant
Ethos Group	David	Terek	Risk Mgmt
Ethos Group	Justin	Van Winkle	Accountant
Ethos Group	Queenie	Wen	Accountant
Ethos Group	William	Wunrow	Risk Mgmt
Financial Service Commission	Justin	Smith	Insurance Analyst
First Group	Michael	Edwards	President
First Group	Emily	Stuetelberg	COO
ForeSight Services Group, Inc.	Steven	Condotta	Chief Operating Officer
Frazer Ryan Goldberg & Arnold LLP	Brandon	Keim	Partner
Fuccillo Auto Group	Joseph	Pompo	Director - F&I, Tax & Reinsurance
GM	Robert	Juszkowski	Manager
GSFS Group	Sharda'	Banks	Sr. Financial Analyst
GSFS Group	Caleb	Bonds	
GSFS Group	Selena	Hills	Senior Manager, Dealer Programs and FP&A
GSFS Group	Chris	Paiz	Associate Counsel
GSFSGroup	Jim	Dean	VP Product, Risk & Underwriting
GSFSGroup	Guy	Koenig	President
GSFSGroup	Bruce	Stricklin	Vice President
HCA	Mark	Wassef	National Sales Director
Hendrick Autoguard	Justin	Page	Accounting Manager
Hendrick Autoguard	Michael	Utt	Controller
Highlander Services	Kendall	Olson	President
Hoehn Motors	Josh	Sherman	Vice President
Hudson Automotive	Drew	Geer	VP of Corporate Development
IAS	Frank	Klaus	Chief Senior Advisor
IAS	Ray	McGettrick	Director of Reinsurance Operations
IAS	Kelley	Rick	Reinsurance Manager

Organization	First Name	Last Name	Job Title
IMA, Inc.	Ryan	Keller	Producer
Insta Etch- Marking Systems	Matt	Holloway	president
Interstate National Dealers Services	Tommy	Ojuri	Senior Reinsurance Accountant
Invest TCI	Alonzo	Higgs	Business & Financial Analyst
Ironwood Investment Counsel	Brandon	Brooks	Portfolio Manager
Jerry Seiner Dealerships	Christian	Clinger	Legal Counsel
Jerry Seiner Dealerships	Scott	Olson	CFO
Jerry Seiner Dealerships	Dorothy	Pleshe	Legal Counsel
JH Briscoe	John	Kerper	President
Jim Shorkey Auto Group	Matthew	Mrdjenovich	Partner
JM Family	Mark	Barovich	AVP, Portfolio Risk and Actuarial Services
JM Family	David	Wolpov	Associate Actuary
JM&A Group	Stephen	Finley	Director of Reinsurance Services
Kornerstone Administrative Services	Tyler	Schmauch	Product Development Manager
Laporte CPAs & Business Advisors	Jodie	Arceneaux	Director of Tax Services
Larson & Company	Allison	Johnson	Manager
Larson & Company	Diane	Nesbit	Senior Manager
Law Office of Alan Markowitz	Alan	Markowitz	Attorney
Law Office of Alan Markowitz	Brian	Markowitz	Reinsurance Compliance Administrator
Lex Corporate Services Ltd.	Janiece	Cesar	PORCs Manager
Lodestar Reinsurance	Desiree	Disco	
Lodestar Reinsurance	Richard	Lee	
London & Capital	Chris	Dalziel	Executive Director
Madison Scottsdale Investment Advisors	Anjanette	Fowler	Managing Director & Portfolio Manager
MAG	Dean	Harrison	President
MAG	Corey	Ogburn	Controller
Mailho Company	Seth	Curtis	President
Mailho Company	Steve	Mailho	Founder
MarksNelson LLC	David	Kaseff	CFO, Partner
MarksNelson LLC	Tammy	Siegrist	Partner
Marlin Limited	Mark Lindsay	McCann	Managing Director
Mastria Auto Group	Rob	Mastria	CFO
Mechanical Breakdown Protection, Inc.	Ashleigh	Ball	TBD
Mechanical Breakdown Protection, Inc.	George	Meiners	Vice President and CFO
Mel Hambelton Ford	Lisa	Hambelton	
Mel Hambelton Ford	Phil	Nightingale	
Mel Hambelton Ford	Rochelle	Scharenberg	
MetroTech Automotive	John	Barbero	National Sales Manager
MetroTech Automotive	Doug	Graham	VP of Sales
MetroTech Automotive	Steve	Kessel	CFO
Miller & Simons O'Sullivan	Petra	Boyce	Snr. Insurance Administrator/Legal Assistant
Miller & Simons O'Sullivan	Adrian	Corr	Attorney- Partner
Miller & Simons O'Sullivan	Jodeka	Simons	Legal Assistant
Morgan Stanley	Christine	Cote-Wissmann	Senior Vice President
Morris, Cottingham Corporate Services Limited	Sharon	Simons	Corporate Manager
Munninghoff, Lange & Co.	Zachary	Kempton	Shareholder
Munninghoff, Lange & Co.	Brian	Steppe	Shareholder
National Automotive Experts	Beth	Williams	Director of Underwriting and Risk Management
NEDS	Jim	Schaffer	VP
New Century Auto Group	Eric	Lin	General Manager
New Century Auto Group	Daniel	Lin	Operations Manager
Norman & Company Inc	Brad	Davis	Vice President of Sales
Norman & Company Inc	Jennifer	Holcomb	Vice President of Operations
Norman & Company Inc	Brent	Leacox	controller
Oak Services II LLC	Angela	Urbaites	Controller
Old Republic Insured Automotive Services, Inc.	Mike	Cascon	President
Old Republic Insured Automotive Services, Inc.	Mary	Gant	Senior VP & Controller
Ourisman Automotive of Virginia	Cole	Balderson	Senior Financial Officer
Ourisman Automotive of Virginia	Michael	Bennett	CFO
Patriot Auto Group	Tatton	Manning	
PCMI Corporation	Prudhvi	Gandamalla	
PCMI Corporation	Mark	Nagelvoort	President and CEO
PermaPlate	Lauren	Beames	Controller
Permaplate	Steve	White	CFO
Peterson Auto Group	Chad	Miller	Chief Financial Officer
Portfolio	Tanya	Stevenson	
Portfolio	Casey	Van Schoyck	Chief Risk Officer

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Portfolio	Alissa	Wells	Director of Reinsurance
Preferred Dealer Solutions	Kevin	Stoll	President
President	Pamela	Pyke	Beyond Next Level, LLC
Principal Warranty Corp	Joe	Krivanek	CFO
Protective Asset Protection	Tim	Blochowiak	VP Dealer Sales
Protective Asset Protection	Sharon	Donnellan	AVP Reinsurance & Retro Accounting
Protective Asset Protection	Matt	Gibson	VP Reinsurance – Sales
Protective Asset Protection	Rick	Hackett	VP & Sr. Counsel
Protective Asset Protection	Joe	Nuszkowski	VP Sales Operations
Protective Asset Protection	Richard	Ostrowski	2nd VP Field Accounting
Protective Asset Protection	Amy	Wessell	VP Accounting & Finance, USW
RAL	Josie	Brewer	VP
RAL	Tiffany	Mendez	Lead Accountant
RAL	Sarah	Nieto	Lead Accountant
Rategenius Loan Services, Inc.	Robert	Brisch	Controller
RateGenius Loan Services, Inc.	Sugein	Sanchez	Product Manager
Raymond James	Robert	Burghart	Senior Vice President – Investments, Cornerstone Financial Consulting
Raymond James & Associates	Josh	Aylesworth	FVP -Investments
Reinsurance Associates, LLC	V. Mark	Genova	President
Resource Automotive	Crystal	Behles	Senior Account Manager, Reinsurance Marketing
Resource Automotive	Jim	Davis	Reinsurance Manager
Resource Automotive	Phil	Easter	
Resource Automotive	Kyle	Lawlor	Vice President – Actuarial and Underwriting
Resource Automotive	Scott	McWhinnie	Assistant Vice President, Reinsurance
Resource Automotive	Nick	Ware	Region Vice President
Resource Dealer Group, an Assurant Company	Joe	Amendola	Senior Vice President Sales & Marketing
Revolos	Tad	Horst	Reinsurance Director
Riverton Chevrolet	Bryan	Webster	VP of Operations
Riverton Motor Co.	Logan	Page	
Roadvantage	Steve	Chandler	Senior Vice President
Roadvantage	Mike	Essig	
Roadvantage	Lance	Ross	tbd
Roadvantage	Scott	Wolfe	CFO
Safe-Guard Products International	Michael	Dardano	Director of Reinsurance Services
Sage Advisory	Greg	Cobb	Invetment Strategist
Sage Advisory Services, Ltd. Co.	Greg	Figaro	Principal, Managing Director, Consultant & Client Services
Sames Auto Group	Jerimy	Bean	CFO
Securian Casualty Company	Anthony	Cox	Manager, P&C Operations
Securian Casualty Company	Adam	Swartz	Vice President – Actuarial Services
Self-Insurance Institute of America, Inc. (SIIA)	Ryan	Work	Vice President, Government Relations
Smart Autocare	Lori	Brewster	Accounting Manager
Smart Autocare	Kaila	Cervantes	Reinsurance Specialist
Smart Autocare	Maggie	Strachan	Staff Accountant
Smart Autocare	Matt	Taylor	Compliance Manager
SouthwestRe	Bill	Bigley	CFO
SouthwestRe	Christopher	Bounds	Director of Reinsurance Accounting
SouthwestRe	Scott	Craigmile	Sr VP Sales & Marketing
SouthwestRe	Jessica	Scyrkels	Supervisor, Client Services
SouthwestRe	Carmen	Torres	VP, Sales & Marketing
Sunnyside Automotive Inc.	Kirt	Frye	President
SWDS	William	Wilson	VP of Sales
SWDS Inc.	Larry	Pomarico	President
Symphony Management Ltd.	Sarah	Browne	Assistant Vice President
Symphony Management Ltd.	Charles	Llewellyn-Jones	Assistant Vice President
The LDS Group	Keith	Decell	President
The LDS Group	Jason	Rasti	Executive Vice-President
Torque Group	Frank	Fulco	CEO
Torque Group	Jerry	Munselle	CFO
Total Warranty Services	Julie	Blanco	Operations Manager
Total Warranty Services	Jeremiah	Cunningham	Risk Management
Total Warranty Services	Kimberly	Paino	Reinsurance Operations Manager
Townsend Reinsurance Co.	Joseph	Townsend	Vice President Operations
Toyota	Todd	Ulferts	
Toyota Financial Services	Dave	Boskey	Regional Insurance Manager
Toyota Financial Services	Bruce	DeLorenzo	
Toyota Financial Services	Lowell	Johnson	Regional Insurance Manager
Toyota Financial Services	Ed	Kasperek	

Organization	First Name	Last Name	Job Title
Toyota Financial Services	Gene	McNulty	National Manager, Insurance
Toyota Financial Services	Tom	Miller	National Manager
Toyota Financial Services	William	Neubauer	Managing Counsel
Toyota Financial Services	Rajiv	Razdan	Regional Insurance Manager
Toyota Financial Services	Brandon	Wesley	Manager
Toyota Financial Services	Eric	Youtsey	National Manager Reinsurance and Dealer Support
Trapp Cadillac Chevrolet Inc.	Edmond	Mauer	CPA
Tribal Support Services	Elaine	Higginbotham	Director of Operations
Tribal Support Services	Rhonda	Pinkerton	Compliance Director
Tricor Automotive Group	Karen	Klees	Director of Key Accounts
Tricor Automotive Group	Mark	Lambert	Director, U.S. Operations
Tricor Automotive Group	Brian	Leslie	CFO
Trident Financial Services	Mike	Hendren	
UMB Bank	Liz	Angotti	Corporate Trust
UMB Bank	Chuck	Gleason	Corporate Trust
UMB Bank	Tiffany	McCoy	Corporate Trust
UMB Financial Services Inc.	Matt	Connell	Senior Vice President
United Car Care, Inc.	Rory	Angold	EVP
United Car Care, Inc.	Dave	Mathews	CEO
United Car Care, Inc.	Bernie	Radochonski	CFO
VAS	Chris	Munns	General Counsel
VAS	John	Sopocy	
Veritas	Darius	Graham	Director of product development
Veritas	Jeremy	Hutcheson	National sales director
Veritas	Joe	Steenbergen	Ceo
Walker Automotive Great Lakes	Steve	Lotzoff	Controller
WB Financial Group	Karen	Ollivierre	Corporate Manager
Weill & Mazer, P.C.	Phyllis	Simon	Attorney
Weill & Mazer, P.C.	Andy	Weill	Principal
Wells Fargo Advisors	Jesse	Brookreson	Senior Vice President- Investments
Wells Fargo Advisors	Wendy	Cheney	Vice President – Senior Registered Client Associate
Wells Fargo Advisors	Dominic	Corleto	Senior Institutional Consultant
Wells Fargo Advisors	Anthony	Pellarin	Financial Advisor
Wells Fargo Advisors	Jerry	Rouleau	Managing Director – Branch Manager
Wells Fargo Advisors	Sean	Sheehan	Product Manager
Wells Fargo Advisors	Lori	Smith	Associate VicePresident – Investment Officer
Wells Fargo Advisors	Brian	Trymbiski	Investment Officer
Wise F&I	Patty	Fry	Director of Accounting; Controller
Wise F&I	Matthew	Sondag	Actuary, Director of Contractual Risk Management
Wise F&I	Jason	Winchester	Vice President, Operations
Yield Solutions	Mark	Schwartz	Managing Member
Young Automotive Group	Sandy	Astle	Corporate Controller
Young Automotive Group	Karen	Lane	
Zurich	Brad	Barnes	Reinsurance Underwriting Analyst
Zurich	Courtney	Breitkreutz	F&I Reinsurance Manager
Zurich	Coby	Mavroulis	National Reinsurance Executive
Zurich	Dan	Mowid	National Reinsurance Executive
Zurich	Sam	Reid	