

## 2019 F&I Reinsurance & Product Conference

### ATTENDEE LIST BY LAST NAME – as of 10/26

First Name	Last Name	Job Title	Organization
Mike	Amaya	Reinsurance Manager	Allegiance Administrators
Joe	Amendola	Senior Vice President Sales & Marketing	Resource Dealer Group, an Assurant Company
Rory	Angold	EVP	United Car Care, Inc.
Liz	Angotti	Corporate Trust	UMB Bank
Jodie	Arceneaux	Director of Tax Services	Laporte CPAs & Business Advisors
Sandy	Astle	Corporate Controller	Young Automotive Group
Josh	Aylesworth	FVP -Investments	Raymond James & Associates
Cole	Balderson	Senior Financial Officer	Ourisman Automotive of Virginia
Ashleigh	Ball	TBD	Mechanical Breakdown Protection, Inc.
Jacob	Bangert	President	Benchmark Dealer Services
Jackie	Banks	Vice President	AmTrust
Sharda'	Banks	Sr. Financial Analyst	GSFS Group
John	Barbero	National Sales Manager	MetroTech Automotive
Brad	Barnes	Reinsurance Underwriting Analyst	Zurich
Allan	Barnes	Tribal Domicile Commissioner	Delaware Tribe of Indians
Diane	Barone	Exec VP of Reinsurance and Administration	Clauson Dealer Services
Mark	Barovich	AVP, Portfolio Risk and Actuarial Services	JM Family
Lauren	Beames	Controller	PermaPlate
Jerimy	Bean	CFO	Sames Auto Group
Sarah	Becker	Accountant	Ethos Group
Shaveena	Been	Insurance Administrator	Caribbean Management Services
Crystal	Behles	Senior Account Manager, Reinsurance Marketing	Resource Automotive
Michael	Bennett	CFO	Ourisman Automotive of Virginia
Cody	Bezanson	SVP	BOK Financial
Bill	Bigley	CFO	SouthwestRe
Michael	Bishop	Accountant	Ethos Group
Laurie	Bizzell		Bennett Thrsaher LLP
Julie	Blanco	Operations Manager	Total Warranty Services
Lindsey	Blassberg	Client Relations Manager	Asterix Global Services, Inc.
Tim	Blochowiak	VP Dealer Sales	Protective Asset Protection
Caleb	Bonds		GSFS Group
Kirk	Borchardt	Executive Vice President	Dealers Assurance Company
Dave	Boskey	Regional Insurance Manager	Toyota Financial Services
Christopher	Bounds	Director of Reinsurance Accounting	SouthwestRe
Petra	Boyce	Snr. Insurance Administrator/Legal Assistant	Miller & Simons O'Sullivan
Courtney	Breitkreutz	F&I Reinsurance Manager	Zurich
Josie	Brewer	VP	RAL
Lori	Brewster	Accounting Manager	Smart Autocare
Robert	Brisch	Controller	Rategenius Loan Services, Inc.
Jesse	Brookreson	Senior Vice President- Investments	Wells Fargo Advisors
Charles	Brooks	Accountant	Ethos Group
Brandon	Brooks	Portfolio Manager	Ironwood Investment Counsel
Sarah	Browne	Assistant Vice President	Symphony Management Ltd.
Kevin	Bryant	Accountant	Ethos Group
Robert	Burghart	Senior Vice President – Investments, Cornerstone Financial Consulting	Raymond James
Gordon	Burton	Managing Director	Caribbean Management Services
Ben	Cantrell	Controller	EFG Companies, Inc.
Alan	Carlson	CFO	Alpha Warranty Service, Inc.
Mike	Cascon	President	Old Republic Insured Automotive Services, Inc.
Edvie	Castro	General Counsel	DOWC
Steven	Cegelka	Director, Profit Share Programs	Amynta
Kaila	Cervantes	Reinsurance Specialist	Smart Autocare
Janiece	Cesar	PORCs Manager	Lex Corporate Services Ltd.
Steve	Chandler	Senior Vice President	Roadvantage
David	Chang	CFO	AUL Corp
Veronica	Chang-Peshoff	VP & Deputy General Counsel	Arch Insurance Goup
Wendy	Cheney	Vice President – Senior Registered Client Associate	Wells Fargo Advisors
Rick	Christensen		EFG Companies, Inc
Alexis	Clayton	Staff Accountant	Buckeye Dealership Consulting
Christian	Clinger	Legal Counsel	Jerry Seiner Dealerships
Greg	Cobb	Invetment Strategist	Sage Advisory
Steven	Condotta	Chief Operating Officer	ForeSight Services Group, Inc.
Matt	Connell	Senior Vice President	UMB Financial Services Inc.
Ashley	Coots	VP of Sales	Amynta Group
Dominic	Corleto	Senior Institutional Consultant	Wells Fargo Advisors
Adrian	Corr	Attorney- Partner	Miller & Simons O'Sullivan

First Name	Last Name	Job Title	Organization
Christine	Cote-Wissmann	Senior Vice President	Morgan Stanley
Anthony	Cox	Manager, P&C Operations	Securian Casualty Company
Scott	Craigmile	Sr VP Sales & Marketing	SouthwestRe
John	Cranmore	Director, Data Analytics/Risk Management	Dealers Assurance Company
Jeremiah	Cunningham	Risk Management	Total Warranty Services
Seth	Curtis	President	Mailho Company
Chris	Dalziel	Executive Director	London & Capital
Michael	Dardano	Director of Reinsurance Services	Safe-Guard Products International
Robert	Davis	Partner, DHG Dealerships	Dixon Hughes Goodman LLP
Jim	Davis	Reinsurance Manager	Resource Automotive
Brad	Davis	Vice President of Sales	Norman & Company Inc
Jim	Dean	VP Product, Risk & Underwriting	GSFSGroup
Phillip	DeBardeleben		DHG
Keith	Decell	President	The LDS Group
Bruce	DeLorenzo		Toyota Financial Services
Desiree	Disco		Lodestar Reinsurance
Sharon	Donnellan	AVP Reinsurance & Retro Accounting	Protective Asset Protection
Phil	Easter		Resource Automotive
Richard	Easton	Actuary	EFG Companies, Inc
Reggie	Edward	Director of Tax	APCO Easycare
Michael	Edwards	President	First Group
Michael	Edwards	President	First Group
Dennis	Epping		EFG Companies, Inc.
Mike	Essig		Roadvantage
Anthony	Farro	Claims Director	American Risk Services
Brian	Feldman	Director	ECP Inc
Lee	Ferguson	Principal	CLA
Eric	Feussner	VP of Business Development	Assurant/Resource Automotive
Greg	Figaro	Principal, Managing Director, Consultant & Client Services	Sage Advisory Services, Ltd. Co.
Stephen	Finley	Director of Reinsurance Services	JM&A Group
Garrett	Flowers	Reinsurance Analyst	Ally
Jordan	Foley	TBD	Dixon Hughes Goodman
Melissa	Fortae	Sales Support Manager	Axiom Product Administration
Anjanette	Fowler	Managing Director & Portfolio Manager	Madison Scottsdale Investment Advisors
Robert	Fox	President and CEO	Buckeye Dealership Consulting
Rob	Fox Jr	tbd	Buckeye Dealership Consulting
Patty	Fry	Director of Accounting; Controller	Wise F&I
Kirt	Frye	President	Sunnyside Automotive Inc.
Frank	Fulco	CEO	Torque Group
Prudhvi	Gandamalla		PCMI Corporation
Mary	Gant	Senior VP & Controller	Old Republic Insured Automotive Services, Inc.
Stacy	Gardner	Underwriting Manager	Arch Insurance
Stephanie	Gavin	Program Manager, Profit Participation Automotive Warranty	Amynta Group
Drew	Geer	VP of Corporate Development	Hudson Automotive
Laura	Gehring	Director of Insurance Accounting	American Guardian Warranty Services
V. Mark	Genova	President	Reinsurance Associates, LLC
Daniel E.	George	Chief Executive Officer	Century Automotive Service Corporation
Matt	Gibson	VP Reinsurance – Sales	Protective Asset Protection
Jeff	Gilfand	CFO	Endurance
Chuck	Gleason	Corporate Trust	UMB Bank
Will	Goldin	VP Risk and Insurance	APCO
Jason	Gosnell		BDC
Doug	Graham	VP of Sales	MetroTech Automotive
Darius	Graham	Director of product development	Veritas
Kristen	Gruber	President, Dealers Assurance Company (DAC)	Dealers Assurance Company
Rick	Hackett	VP & Sr. Counsel	Protective Asset Protection
Lisa	Hambelton		Mel Hambelton Ford
Pamela	Hamilton	CFO	Asterix Global Services, Inc.
Suzanne	Hance	VP Finance & Accounting	Axiom Product Administration
Dean	Harrison	President	MAG
Andrew	Heffner	Sales Support Specialist	Axiom Product Administration
Mike	Hendren		Trident Financial Services
Elaine	Higginbotham	Director of Operations	Tribal Support Services
Tony	Higgins		Benchmark Dealer Services
Alonzo	Higgs	Business & Financial Analyst	Invest TCI
Selena	Hills	Senior Manager, Dealer Programs and FP&A	GSFS Group
Greg	Hoard	Controller	CaringBrands International, LLC
Anna	Hojnar	Insurance Services Manager	American Guardian Warranty Services

First Name	Last Name	Job Title	Organization
Jennifer	Holcomb	Vice President of Operations	Norman & Company Inc
Matt	Holloway	president	Insta Etch- Marking Systems
Preston	Homer	President	Dentist Direct Dental Plans
Tad	Horst	Reinsurance Director	Revolos
Gerard	Hubner	Account Relationship Manager	Allstate Dealer Services
Jeremy	Hutcheson	National sales director	Veritas
Lacey	Inman	Reinsurance Accounting Team Lead	Allstate Dealer Services
Lowell	Johnson	Regional Insurance Manager	Toyota Financial Services
AJ	Johnson	Chief Operating Officer	Buckeye Dealership Consulting
Allison	Johnson	Manager	Larson & Company
Justin	Jordan	Manager	Dixon Hughes Goodman
Vickie	Judy	Chief Financial Officer	America's Car-Mart, Inc.
Robert	Juszkowski	Manager	GM
Joshua	Kalmikoff	Director of Specialty Underwriting Programs	Cornerstone Risk Solutions
David	Kaseff	CFO, Partner	MarksNelson LLC
Ed	Kasperek		Toyota Financial Services
Tom	Keepers	Executive Director and EVP	Consumer Credit Industry Association (CCIA)
Brandon	Keim	Partner	Frazer Ryan Goldberg & Arnold LLP
Ryan	Keller	Producer	IMA, Inc.
Zachary	Kempton	Shareholder	Munninghoff, Lange & Co.
John	Kerper	President	JH Briscoe
Gordon	Kerr	Partner	Caribbean Management Services Limited
Steve	Kessel	CFO	MetroTech Automotive
Frank	Klaus	Chief Senior Advisor	IAS
Karen	Klees	Director of Key Accounts	Tricor Automotive Group
Meghan	Knapp	Risk Mgmt	Ethos Group
Guy	Koenig	President	GSFSGroup
Joe	Krivanek	CFO	Principal Warranty Corp
Emilee	Kuhn	EVP	Arch Insurance Group
Mark	Lambert	Director, U.S. Operations	Tricor Automotive Group
Michael	LaMotta	CEO	DOWC
Karen	Lane		Young Automotive Group
Kyle	Lawlor	Vice President – Actuarial and Underwriting	Resource Automotive
Brent	Leacox	controller	Norman & Company Inc
Vernon	Leake	CEO	SWDS Holdings, Inc.
Scott	Lear	Advisor	Dimmitt Auto Group
John	Leddington	Vice President	Capital Processing Systems, Inc.
Richard	Lee		Lodestar Reinsurance
Adam	Leger	Controller	Auto Plex 2000
Brian	Leslie	CFO	Tricor Automotive Group
Eric	Lin	General Manager	New Century Auto Group
Daniel	Lin	Operations Manager	New Century Auto Group
Jeremy	Lindsey	President	Alpha Warranty Services
Charles	Llewellyn-Jones	Assistant Vice President	Symphony Management Ltd.
Steve	Lotzoff	Controller	Walker Automotive Great Lakes
Larry	Lucas	Vice President Corporate Audit	American Guardian Warranty Services (AGWS)
Jeffrey	Lukash	Accountant	Ethos Group
Denna	Lynch	Profit Participation Processor	Amynta
Steve	Mailho	Founder	Mailho Company
Tatton	Manning		Patriot Auto Group
Brad	Manning	Reinsurance Accounting Manager	Allstate Dealer Services
Colin	Marcum	Regional Sales Manager	Allstate Dealer Services
Alan	Markowitz	Attorney	Law Office of Alan Markowitz
Brian	Markowitz	Reinsurance Compliance Administrator	Law Office of Alan Markowitz
Rob	Mastria	CFO	Mastria Auto Group
Jared	Mathews		AFAS, Inc.
Dave	Mathews	CEO	United Car Care, Inc.
Edmond	Mauer	CPA	Trapp Cadillac Chevrolet Inc.
Coby	Mavroulis	National Reinsurance Executive	Zurich
Mark Lindsay	McCann	Managing Director	Marlin Limited
Tiffany	McCoy	Corporate Trust	UMB Bank
David	McCullough	of counsel	Doerner, Saunder, Daniel & Anderson, LLP
Stephen	McDaniel	Shareholder	Meenan PA
Jack	Mcdonnell	Insurance Services	Alpha Warranty Service, Inc.
Ray	McGettrick	Director of Reinsurance Operations	IAS
Melanie	McKelvey	CFO	Capital Companies
Gene	McNulty	National Manager, Insurance	Toyota Financial Services
Scott	McWhinnie	Assistant Vice President, Reinsurance	Resource Automotive

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George	Meiners	Vice President and CFO	Mechanical Breakdown Protection, Inc.
Tiffany	Mendez	Lead Accountant	RAL
Terri	Merriam	Principal	Cobb & Merriam
Rick	Meyer	Finance Director	De Luz Chevrolet
Chad	Miller	Chief Financial Officer	Peterson Auto Group
Tom	Miller	National Manager	Toyota Financial Services
Graham	Monroe	Accountant	Ethos Group
Niki	Morris	Vice President	BOK Financial
Dan	Mowid	National Reinsurance Executive	Zurich
Matthew	Mrdjenovich	Partner	Jim Shorkey Auto Group
Chris	Munns	General Counsel	VAS
Jerry	Munselle	CFO	Torque Group
Mark	Nagelvoort	President and CEO	PCMI Corporation
Diane	Nesbit	Senior Manager	Larson & Company
William	Neubauer	Managing Counsel	Toyota Financial Services
Sarah	Nieto	Lead Accountant	RAL
Phil	Nightingale		Mel Hambelton Ford
Joe	Nuszkowski	VP Sales Operations	Protective Asset Protection
Marti	Nyman	Client Accountant Dealer Services	DHG
Corey	Ogburn	Controller	MAG
Tommy	Ojuri	Senior Reinsurance Accountant	Interstate National Dealers Services
Karen	Ollivierre	Corporate Manager	WB Financial Group
Scott	Olson	CFO	Jerry Seiner Dealerships
Kendall	Olson	President	Highlander Services
Richard	Ostrowski	2nd VP Field Accounting	Protective Asset Protection
Logan	Page		Riverton Motor Co.
Justin	Page	Accounting Manager	Hendrick Autoguard
Kimberly	Paino	Reinsurance Operations Manager	Total Warranty Services
Chris	Paiz	Associate Counsel	GSFS Group
Anthony	Pellarin	Senior Vice President – Investment Officer	Wells Fargo Advisors
Keith	Penhorwood	Structures Monitoring Manager	Ally Financial
Rhonda	Pinkerton	Compliance Director	Tribal Support Services
Steve	Pino	Chief Financial Officer	Century Automotive Service Corporation
Dorothy	Pleshe	Legal Counsel	Jerry Seiner Dealerships
Larry	Pomarico	President	SWDS Inc.
Joseph	Pompo	Director - F&I, Tax & Reinsurance	Fuccillo Auto Group
Robin	Porter	Senior Manager	DHG
Pamela	Pyke	Beyond Next Level, LLC	President
Ervine	Quelch	MD	Epic Corporate
Bernie	Radochonski	CFO	United Car Care, Inc.
Jason	Rasti	Executive Vice-President	The LDS Group
Rajiv	Razdan	Regional Insurance Manager	Toyota Financial Services
Sam	Reid		Zurich
Kelley	Rick	Reinsurance Manager	IAS
Lance	Ross	tbd	Roadvantage
Jerry	Rouleau	Managing Director – Branch Manager	Wells Fargo Advisors
Sugein	Sanchez	Product Manager	RateGenius Loan Services, Inc.
Jim	Schaffer	VP	NEDS
Rochelle	Scharenberg		Mel Hambelton Ford
Tyler	Schmauch	Product Development Manager	Kornerstone Administrative Services
Paul	Schrank	President	Asterix Global Services, Inc.
Cory	Schroeder	AVP of F&I Operations	Dent Wizard International Corporation
Mark	Schwartz	Managing Member	Yield Solutions
Jessica	Scyrkels	Supervisor, Client Services	SouthwestRe
Sean	Sheehan	Product Manager	Wells Fargo Advisors
Robert	Shepard	Chief Operating Officer	Capital Processing Systems, Inc.
Josh	Sherman	Vice President	Hoehn Motors
Tammy	Siegrist	Partner	MarksNelson LLC
Craig	Simmons	Chief Financial Officer	Buckeye Dealership Consulting
Ric	Simmons	Executive VP & CFO	American Guardian Warranty Services
Phyllis	Simon	Attorney	Weill & Mazer, P.C.
Jodeka	Simons	Legal Assistant	Miller & Simons O'Sullivan
Sharon	Simons	Corporate Manager	Morris, Cottingham Corporate Services Limited
Megan	Smith	Finance & Accounting Supervisor	Axiom Product Administration
Lori	Smith	Associate VicePresident – Investment Officer	Wells Fargo Advisors
Justin	Smith	Insurance Analyst	Financial Service Commission
Matthew	Sondag	Actuary, Director of Contractual Risk Management	Wise F&I
John	Sopocy		VAS

First Name	Last Name	Job Title	Organization
Joe	Steenbergen	Ceo	Veritas
Brian	Steppe	Shareholder	Munninghoff, Lange & Co.
Tanya	Stevenson		Portfolio
Kevin	Stoll	President	Preferred Dealer Solutions
Maggie	Strachan	Staff Accountant	Smart Autocare
Brian	Streig	Tax Director	Calhoun, Thomson + Matza, LLP
Bruce	Stricklin	Vice President	GSFSGroup
Emily	Stuetelberg	COO	First Group
Emily	Stuetelberg	COO	First Group
Adam	Swartz	Vice President – Actuarial Services	Securian Casualty Company
Matt	Taylor	Compliance Manager	Smart Autocare
Clark	Thomson		Calhoun, Thomson & Matza, LLP
Carmen	Torres	VP, Sales & Marketing	SouthwestRe
Joseph	Townsend	Vice President Operations	Townsend Reinsurance Co.
Brian	Trymbiski	Investment Officer	Wells Fargo Advisors
Todd	Ulferts		Toyota
Angela	Urbaites	Controller	Oak Services II LLC
Michael	Utt	Controller	Hendrick Autoguard
Casey	Van Schoyck	Chief Risk Officer	Portfolio
Justin	Van Winkle	Accountant	Ethos Group
Matthew	Veneskey	Accounting Manager	Buckeye Dealership Consulting
Anitha	Venkatachalam	Reinsurance Accountant	Axiom Product Administration
Jared	Volinsky	Director, Business Development & Mgmt	Assurant
Colin	Walters	Reinsurance Analyst	Ally
Robert	Walton	Director of Reinsurance	AFAS, Inc.
Nick	Ware	Region Vice President	Resource Automotive
Mark	Wassef	National Sales Director	HCA
Bryan	Webster	VP of Operations	Riverton Chevrolet
Jim	Wehner	Senior Vice President	BOK Financial
Andy	Weill	Principal	Weill & Mazer, P.C.
Alissa	Wells	Director of Reinsurance	Portfolio
Queenie	Wen	Accountant	Ethos Group
Brandon	Wesley	Manager	Toyota Financial Services
Amy	Wessell	VP Accounting & Finance, USW	Protective Asset Protection
Ashley	Westberry	Reinsurance Manager	Buckeye Dealership Consulting
Steve	White	CFO	Permaplate
David	Wiggins	Principal	CLA
Beth	Williams	Director of Underwriting and Risk Management	National Automotive Experts
Chad	Wilsie	Partner	Eide Bailly
William	Wilson	VP of Sales	SWDS
Jason	Winchester	Vice President, Operations	Wise F&I
Scott	Wolfe	CFO	Roadvantage
David	Wolpov	Associate Actuary	JM Family
Ryan	Work	Vice President, Government Relations	Self-Insurance Institute of America, Inc. (SIIA)
William	Wunrow	Risk Mgmt	Ethos Group
Eric	Youtsey	National Manager Reinsurance and Dealer Support	Toyota Financial Services